

Charles “Chuck” Adams

 +1 253 720 9058

 chuck.adams.iv@protonmail.com

 [linkedin.com/in/chuckadamsiv/](https://www.linkedin.com/in/chuckadamsiv/)

 3007 N Shamrock Ave, Boise, ID 83713

Professional Summary

Strategy and operations leader with 10+ years of experience across aerospace, defense, construction, and industrial markets. My background spans engineering, M&A, and business ownership — with a focus on driving growth, leading transformation, and supporting value creation inside privately held and PE-backed companies. I bring an ownership mindset, execution focus, and fluency across technical, commercial, and financial domains.

Skills

- Capital Strategy & M&A Execution
- Cross-Functional Team Leadership
- Engineering & Technical Operations
- Financial Modeling & Market Analysis
- Growth Strategy & Transformation
- Stakeholder Alignment & Communication

Certifications

- FINRA/NASAA
- Series 7, 79, 63, and 65
- Institute for Mergers, Acquisitions, & Alliances
- Mergers & Acquisitions Professional
 - International Mergers & Acquisitions Expert

Professional Experience

Director of Business Development

EnviroTech
Boise, ID
Jan 2025 - Mar 2025
[INTERIM ROLE]

- Built a cross-functional business development playbook integrating go-to-market, sales ops, and execution strategy—positioning the company for scalable growth.
- Initiated strategic outreach to Tier I/II OEMs in aerospace, defense, and energy sectors—laying groundwork for prototype and production contract discussions.
- Established the company’s brand presence through targeted industry engagement and digital visibility—positioning EnviroTech within the A&D and Optics supplier ecosystem.

Co-Founder/Managing Partner

Coeptis Capital
Boise, ID
Jul 2020 - Nov 2024

- Built a comprehensive A&D market landscape model for a \$2.5B European engine technology firm—identifying growth opportunities through technical analysis, competitive mapping, and data modeling.
- Led a buy-side M&A mandate for a \$100M automotive parts manufacturer, managing the full deal cycle from origination through diligence, showcasing investment banking execution and strategic sourcing skills.
- Conducted commercial due diligence for private equity clients using automated tools and web scraping—delivering insight-driven reports that shaped portfolio investment decisions.
- Directed a DfX cost-reduction initiative at a major OEM defense contractor, generating \$15M+ in annual savings and catalyzing cross-functional operational change.

Co-Founder/COO

Liercke Construction
Mountain Home, ID
Nov 2018 - Dec 2024

- Won prime contractor status with Balfour Beatty Communities at Mountain Home AFB, securing major residential renovation and maintenance contracts through competitive positioning and relationship development.
- Scaled the business to six-figure annual revenue by leading strategic planning across finance, accounting, and supply chain—building an operational backbone for sustained growth.
- Drove repeat business and long-term client retention through execution excellence, vendor management, and hands-on oversight of project delivery.

Adv. Lead Engineer

Wabtec Corporation
Boise, ID
Nov 2020 - Mar 2022

- Authored technical documentation for NYC Transit's hybrid locomotive program—ensuring product compliance with environmental and regulatory standards across multiple components.
- Developed the company's first locomotive simulation class using Python, enabling predictive modeling for hybrid system performance and replacing legacy testing workflows.
- Led failure analytics for over-temperature issues in Toronto's locomotive fleets using Python, MongoDB, and SQL—providing actionable insights to improve reliability.

Lead Engineer

GE Aerospace
Boise, ID/Cincinnati, OH
Jun 2014 - Oct 2020

- Led cost reduction initiatives across global MRO shops, identifying \$50M+ in process improvement opportunities and delivering \$10M+ in savings within the first year.
- Managed repair industrialization projects across international sites—including a successful on-site launch in Taiwan—streamlining engine module repairs worth \$6M+ annually.
- Authored and implemented new Fan Case Module repair procedures, reducing engineering and shop workload by ~40% while improving process consistency.
- Supported FAA/EASA certification of CFM LEAP series and managed life extension of CF34-3B engines through advanced analysis and regulatory engagement.

Education

Master of Business Administration

Indiana University - Bloomington
Graduated: May 2017

- Vice President - Kelley Direct Consulting Club

M.S. in Mechanical Engineering

North Dakota State University
Graduated: May 2014

- Thesis: Influence of the Biaxiality Ratio on Multiaxial Fatigue of Metallic Materials

B.S. in Mechanical Engineering

Boise State University
Graduated: May 2012

- Vice President - Shaolin Kung Fu Club